



As at 31 October 2016

Company Fact Sheet

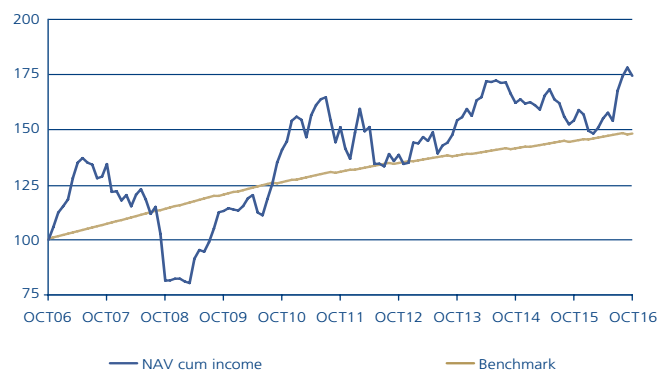
HEADLINE DATA	Share Price (p)	NAV (p) (#)	(Discount)/	
			Premium (%)	Gross Yield (%) [^]
Ordinary Shares	847.8	1,214.0	-30.2	1.9
'A' non voting Ordinary Shares	841.5	1,214.0	-30.7	1.9
Share Price Performance on £100 (£):	1 Year	3 Years	5 Years	10 Years
Ordinary Shares	113.0	100.9	96.1	102.1
'A' non voting Ordinary Shares	110.7	99.9	97.3	109.1

[^] Gross yield is calculated based upon the current dividend policy which is for two interim dividends to be paid each Financial Year. In the year to 31 March 2017, the first interim of 8.0 pence per share will be paid on 25 November 2016, and the second interim dividend is predicted to be 8.0 pence per share payable in May 2017.

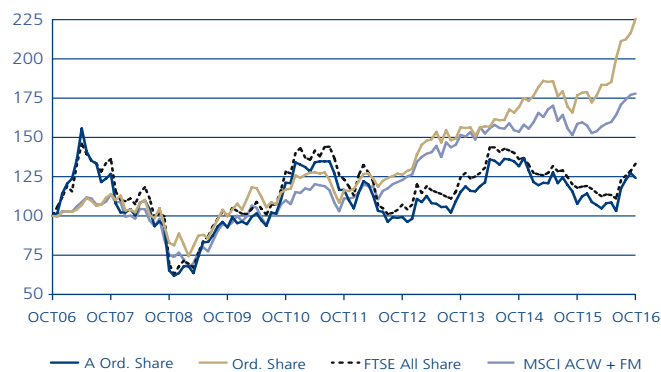
TOP TEN HOLDINGS (%)	SECTOR ANALYSIS (%)	ANALYSIS OF ASSETS (£M)
Ocean Wilsons Holdings Limited* (OWHL) 30.3	Strategic - Wilson Sons 19.9	Total Investment 293.0
Findlay Park American Fund 4.9	UK Equity 18.6	Net current assets/(liabs) -3.5
DV4 Ltd 3.9	Eclectic & Diversifying Assets 28.3	Total assets 289.5
GAM Star Technology Fund 3.5	Core Regional Funds 32.2	Short-term borrowing 0.0
Select Equity Offshore, Ltd 3.4	Cash 1.0	YTD revenue 1.9
Vulcan Value Equity Fund 3.3		Net assets 291.4
Global Event Partners Ltd 2.9	No. of Holdings 50	Gearing 0%
Schroder ISF Asian Total Return Fund 2.9		
UBM PLC 2.9		
NCC Group PLC 2.8		
Total 60.8		
*comprising		
Wilson Sons Ltd 19.9		
Ocean Wilsons Investments Ltd (OWIL) 10.4		

*OWHL operates through two principal subsidiaries: Wilson Sons Ltd and Ocean Wilsons Investments Ltd (OWIL). The fair value of Hansa Trust's holding in OWHL has been apportioned across the two subsidiaries in the ratio of the latest reported NAV of OWIL, that being the NAV of OWIL shown per the 30 June 2016 OWHL quarterly update, to the market value of OWHL's holding in Wilson Sons, that being the bid share price of Wilson Sons multiplied by the number of shares held by OWHL at 31 October 2016.

10 YEAR NET ASSET VALUE TOTAL RETURN RECORD



SHARE PRICE TOTAL RETURN



Sources: Hansa Trust internal, unaudited, data; Morningstar; FTSE

FINANCIAL

PERFORMANCE STATISTICS (%)	Last Month	Financial YTD	1 Yr	3 Yrs	5 Yrs	10 Yrs
Net Asset Value (#)	-2.8	14.0	11.6	7.8	6.9	48.9
Total Return on Net Asset Value (#)	-2.1	15.6	13.2	13.1	15.4	74.4
Benchmark	0.3	2.0	3.4	9.9	17.4	47.6
Share Price – Ordinary Shares	-3.3	16.2	13.0	0.9	-3.9	2.1
Total Return on Ordinary Shares (#)	-2.4	18.5	15.3	7.7	6.5	24.2
Share Price – 'A' non voting Ordinary Shares	2.6	16.0	10.7	-0.1	-2.7	9.1
Total Return on 'A' non voting Ordinary Shares (#)	3.6	18.4	13.0	6.8	8.1	33.2
FTSE All-Share Index	0.3	11.0	8.1	5.1	31.7	20.0
Total Return FTSE All-Share Index (#)	0.5	13.4	12.2	17.4	60.0	77.9
MSCI All Country World & Frontier Markets Index	4.1	22.9	27.5	44.1	93.8	125.5

Sources: Hansa Trust internal, unaudited, data; Morningstar; FTSE

FCA – STANDARDISED PERFORMANCE INFORMATION

12-month Period	2011Q3 to 2012Q3	2012Q3 to 2013Q3	2013Q3 to 2014Q3	2014Q3 to 2015Q3	2015Q3 to 2016Q3
Bid price percentage movement – Ordinary Shares	-16.2	9.0	21.6	-15.9	6.4
Bid price percentage movement – 'A' non voting Ordinary Shares	-18.4	8.5	20.0	-16.1	4.5

Sources: Hansa Trust internal, unaudited, data; Morningstar; FTSE



LAUNCH DATE	1912 (name changed to Hansa Trust in October 2001)
INVESTOR SECTOR	Global
CAPITAL STRUCTURE	8,000,000 Ordinary shares of 5p and 16,000,000 'A' non voting Ordinary shares of 5p. The Ordinary shareholders are entitled to one vote per Ordinary share held. The 'A' non-voting Ordinary shares do not entitle the holders to vote or receive notice of meetings, but in all other respects they have the same rights as the Company's Ordinary shares.
YEAR END	31st March
DIVIDEND	Interim(s) – for financial year to 31 March 2017, First Interim Dividend of 8.0 pence per share to be paid on 25 November 2016, Second Interim Dividend predicted to be 8.0 pence per share payable in May 2017. Final (if required) – ex date June and payment date August.
DIRECTORS	Chairman – R.A. Hammond-Chambers J. Davie, Lord Oxford, W.H. Salomon, Prof. G.E. Wood
OWNERSHIP	Board of Directors and Related Holdings parties own or are interested in 52.46% of the Ordinary shares and 0.87% of the 'A' non voting Ordinary Shares at 31 October 2016.
PORTFOLIO MANAGER	Alec Letchfield, Hansa Capital Partners LLP authorised and regulated by the Financial Conduct Authority (FCA).
ALTERNATIVE INVESTMENT FUND MANAGER	Maitland Institutional Services Limited authorised and regulated by the FCA.
MANAGEMENT FEE	1% p.a. of NAV (excluding the holding in OWHL) payable monthly.
BENCHMARK	3 year rolling average composite of 5 year Govt. Bond Yield (with interest being re-invested semi-annually) + 2% from 1 April 2003.
INVESTMENT POLICY	The investment policy adopted by the Board, which constitutes the Company's business model, is to invest in a portfolio of quoted and unquoted special situations, which may not normally be available to the general public, with the objective of achieving growth of shareholder value. By the very nature of special situation investments, the opportunity to invest in them will arise at any time and often not for long periods. Sometimes a number of opportunities may arise at the same time. Any single investment may, on occasion, constitute a significant proportion of the portfolio and/or that of the company concerned.
FCA INVESTMENT RESTRICTION	It is the stated policy of the Board not to limit investments in Investment Companies to less than 15% of gross assets as detailed in the FCA Listing Rules Chapter 21.20 (i). Listed Investment Company holdings where the investee company has a policy that does not limit them to investing less than 15% of gross assets in other listed investment Companies (%): NONE
INVESTOR INFORMATION	The Company currently manages its affairs, so as to be a qualifying investment trust for ISA purposes for both the Ordinary and 'A' non voting Ordinary shares. It is the present intention that the Company will conduct its affairs so as to continue to qualify for ISA products. In addition, the Company currently conducts its affairs so that the shares issued by Hansa Trust PLC can be recommended by Independent Financial Advisers to ordinary retail investors, in accordance with the Financial Conduct Authority's (FCA's) rules in relation to non-mainstream investment products, and intends to continue to do so for the foreseeable future. The shares are excluded from the FCA's restrictions which apply to non-mainstream investment products, because they are shares in an investment trust. FATCA – Hansa Trust is registered as a Reporting Financial Institution with the US IRS for FATCA purposes.

CONTACT DETAILS
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INVESTMENT ROUTES	Hansa Trust PLC does not provide access for investment into the Company	
AVAILABLE WITHIN WRAPPER PRODUCTS	ISA & Savings Schemes (through third party Plan Managers)	
AVAILABLE OUTSIDE WRAPPER	Direct Dealing through investors own stockbroker/bank facilities	
	Current and historic factsheets, current share prices and published reports are available on our website at www.hansatrust.com	
FUND CODES	ORDINARY SHARES	'A' NON VOTING ORDINARY SHARES
SEDOL:	0787972	0787983
ISIN:	GB0007879728	GB0007879835
RIC Code:	HAN.L (Ordinary)	HANA.L ('A' Ordinary)
Bloomberg Code:	HAN LN (Ordinary)	HANA LN ('A' Ordinary)

IMPORTANT INFORMATION With effect from 1 June 2008 Net Asset Values and returns have been restated on a cum income basis in accordance with the practice of the Association of Investment Companies of which Hansa Trust PLC is a member. Total Returns on Net Asset Value and Shares have been sourced from unaudited internal management information and from the Close WINS Investment Trusts database, and assumes all dividends are re-invested. Other than Standardised Performance Information prices quoted are mid price and performance returns are mid to mid.

Risk Warning: The information provided here has been issued by Hansa Capital Partners LLP, which is authorised and regulated by the Financial Conduct Authority. Share and performance information has been compiled by Hansa Capital partners LLP. Past performance is not necessarily a guide to future performance as market and exchange rate movements may cause the value of shares and income from them to fall as well as rise, and an investor may not get back the amount invested. Investment Trust share prices may not fully reflect underlying net asset values. The spread on Investment Trusts typically averages 1-2% each way on the mid-market price (the price half way between the bid and offer prices). However, investors wishing to invest in Hansa Trust 'A' shares should note that the market for these shares is at times quite illiquid which leads to a large spread between the buying and selling prices, the bid to offer spread. For example, for the 'A' shares, as at 31 October 2016 the bid to offer spread was 3.3%*.

*Source: Bloomberg