



As at 31 January 2017

Company Fact Sheet

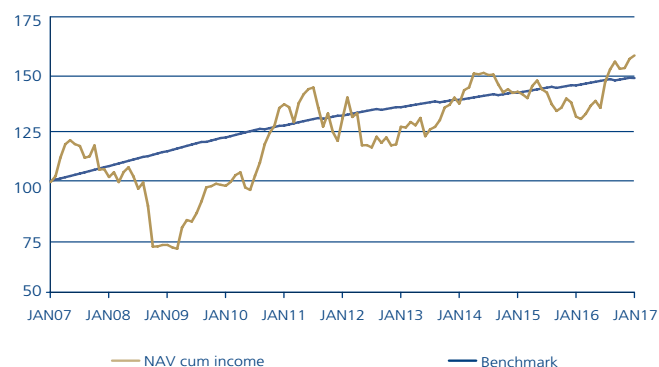
HEADLINE DATA	Share Price (p)	NAV (p) (#)	(Discount)/ Premium (%)	Gross Yield (%)
Ordinary Shares	861.3	1,262.7	(31.8)	1.9
'A' non voting Ordinary Shares	857.5	1,262.7	(32.1)	1.9
Share Price Total Return Performance on £100 (£)*:	1 Year	3 Years	5 Years	10 Years
Ordinary Shares	115.9	109.1	109.9	104.6
'A' non voting Ordinary Shares	115.8	108.5	107.8	114.0

*As of 30 November 2016, the Share Price Performance has been adjusted to include the reinvestment of company dividends.

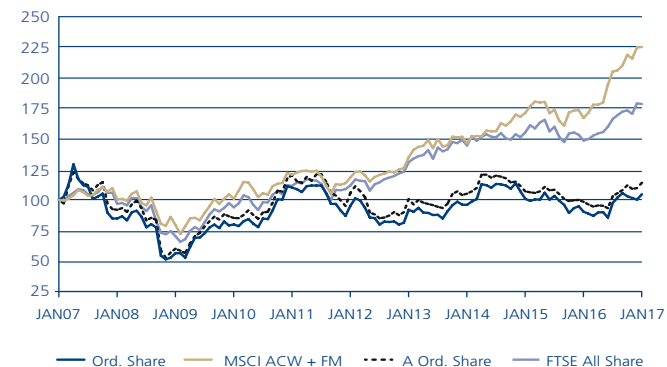
TOP TEN HOLDINGS (%)	SECTOR ANALYSIS (%)	ANALYSIS OF ASSETS (£M)
Ocean Wilsons Holdings Limited (OWHL)* 31.3	Strategic - Wilson Sons 19.8	Total Investment 302.1
Findlay Park American Fund 4.8	UK Equity 18.3	Net current assets/(liabilities) (0.7)
Vulcan Value Equity Fund 3.9	Eclectic & Diversifying Assets 29.1	Total assets 301.4
DV4 Ltd 3.8	Core Regional Funds 31.9	Short-term borrowing 0.0
GAM Star Technology Fund 3.6	Cash 0.8	YTD revenue 1.5
Select Equity Offshore, Ltd 3.4	No. of Holdings 50	Net assets 302.9
Global Event Partners Ltd 2.9		Gearing 0%
Adelphi European Select Equity Fund 2.7		
Schroder ISF Asian Total Return Fund 2.7		
Goodhart Partners: Hanjo Fund 2.7		
Total 61.9		
*comprising		
Wilson Sons 19.8		
Ocean Wilsons Investments Ltd (OWIL) 11.5		

*OWHL operates through two principle subsidiaries: Wilson Sons Ltd and Ocean Wilsons Investments Ltd (OWIL). The fair value of Hansa Trust's holding in OWHL has been apportioned across the two subsidiaries in the ratio of the latest reported NAV of OWIL, that being the NAV of OWIL shown per the 31 October 2016 OWHL quarterly update, to the market value of OWHL's holding in Wilson Sons, that being the bid share price of Wilson Sons multiplied by the number of shares held by OWHL at 31 January 2017.

10 YEAR NET ASSET VALUE TOTAL RETURN RECORD



SHARE PRICE TOTAL RETURN



Sources: Hansa Trust internal, unaudited, data; MSCI; FTSE

FINANCIAL

PERFORMANCE STATISTICS (%)	Last Month	Financial YTD	1 Yr	3 Yrs	5 Yrs	10 Yrs
Net Asset Value (#)	1.0	18.6	19.7	11.2	13.5	35.0
Total Return on Net Asset Value (#)	1.0	20.2	21.4	16.1	22.1	57.5
Benchmark	0.3	2.8	3.3	9.9	17.1	46.7
Share Price – Ordinary Shares	4.4	18.0	13.6	2.8	-0.4	-13.6
Total Return on Ordinary Shares (#)	4.4	20.4	15.9	9.1	9.9	4.6
Share Price – 'A' non voting Ordinary Shares	3.9	18.2	13.5	2.1	-2.6	-6.3
Total Return on 'A' non voting Ordinary Shares (#)	3.9	20.6	15.8	8.5	7.8	14.0
FTSE All-Share Index	-0.4	13.6	15.7	10.3	31.6	20.1
Total Return FTSE All-Share Index (#)	-0.3	16.9	20.1	23.4	59.6	78.5
MSCI All Country World & Frontier Markets Index	0.1	26.5	34.7	53.8	90.2	125.1

Sources: Hansa Trust internal, unaudited, data; MSCI; FTSE

FCA – STANDARDISED PERFORMANCE INFORMATION (%)	2011Q4 to 12-month Period	2012Q4 to 2013Q4	2013Q4 to 2014Q4	2014Q4 to 2015Q4	2015Q4 to 2016Q4
Bid price percentage movement – Ordinary Shares	-6.8	15.0	9.6	-13.2	3.8
Bid price percentage movement – 'A' non voting Ordinary Shares	-7.2	13.5	5.1	-12.6	8.6

Sources: Hansa Trust internal, unaudited, data



LAUNCH DATE	1912 (name changed to Hansa Trust in October 2001)	
INVESTOR SECTOR	Global	
CAPITAL STRUCTURE	8,000,000 Ordinary shares of 5p and 16,000,000 'A' non voting Ordinary shares of 5p. The Ordinary shareholders are entitled to one vote per Ordinary share held. The 'A' non-voting Ordinary shares do not entitle the holders to vote or receive notice of meetings, but in all other respects they have the same rights as the Company's Ordinary shares.	
YEAR END	31st March	
DIVIDEND POLICY	<p>The current dividend policy is to announce at the start of the financial year the expected amount of two interim dividends, to be paid each Financial Year.</p> <p>Interim(s) – for financial year to 31 March 2017, First Interim Dividend of 8.0 pence per share paid on 25 November 2016, Second Interim Dividend predicted to be, barring any unforeseen circumstances, 8.0 pence per share payable in May 2017.</p> <p>Final (if required) – ex date June and payment date August.</p>	
DIRECTORS	Chairman – R.A. Hammond-Chambers J. Davie, Lord Oxford, W.H. Salomon, Prof. G.E. Wood	
OWNERSHIP	Board of Directors and Related Holdings parties own or are interested in 26.60% of the Ordinary shares and 0.87% of the 'A' non voting Ordinary Shares at 31 January 2017.	
PORTFOLIO MANAGER	Alec Letchfield, Hansa Capital Partners LLP authorised and regulated by the Financial Conduct Authority (FCA).	
ALTERNATIVE INVESTMENT FUND MANAGER	Maitland Institutional Services Limited authorised and regulated by the FCA.	
MANAGEMENT FEE	1% p.a. of NAV (excluding the holding in OWHL) payable monthly.	
BENCHMARK	3 year rolling average composite of 5 year Govt.Bond Yield (with interest being re-invested semi-annually) + 2% from 1 April 2003.	
INVESTMENT POLICY	The investment policy adopted by the Board, which constitutes the Company's business model, is to invest in a portfolio of quoted and unquoted special situations, which may not normally be available to the general public, with the objective of achieving growth of shareholder value. By the very nature of special situation investments, the opportunity to invest in them will arise at any time and often not for long periods. Sometimes a number of opportunities may arise at the same time. Any single investment may, on occasion, constitute a significant proportion of the portfolio and/or that of the company concerned.	
FCA INVESTMENT RESTRICTION	<p>It is the stated policy of the Board not to limit investments in Investment Companies to less than 15% of gross assets as detailed in the FCA Listing Rules Chapter 21.20 (i).</p> <p>Listed Investment Company holdings where the investee company has a policy that does not limit them to investing less than 15% of gross assets in other listed investment Companies (%): NONE</p>	
INVESTOR INFORMATION	<p>The Company currently manages its affairs, so as to be a qualifying investment trust for ISA purposes for both the Ordinary and 'A' non voting Ordinary shares. It is the present intention that the Company will conduct its affairs so as to continue to qualify for ISA products.</p> <p>In addition, the Company currently conducts its affairs so that the shares issued by Hansa Trust PLC can be recommended by Independent Financial Advisers to ordinary retail investors, in accordance with the Financial Conduct Authority's (FCA's) rules in relation to non-mainstream investment products, and intends to continue to do so for the foreseeable future. The shares are excluded from the FCA's restrictions which apply to non-mainstream investment products, because they are shares in an investment trust.</p> <p>FATCA – Hansa Trust is registered as a Reporting Financial Institution with the US IRS for FATCA purposes.</p>	
CONTACT DETAILS	INVESTMENT ROUTES	Hansa Trust PLC does not provide access for investment into the Company
For further information from Portfolio Manager & Corporate Secretary Hansa Capital Partners LLP 50 Curzon Street London W1J 7UW	AVAILABLE WITHIN WRAPPER PRODUCTS	ISA & Savings Schemes (through third party Plan Managers)
Authorised and Regulated by the Financial Conduct Authority Phone: 020 7647 5750 Fax: 020 7647 5770 E-mail: hansatrustenquiry@hansacap.com Website: www.hansagr.com	AVAILABLE OUTSIDE WRAPPER	Direct Dealing through investors own stockbroker/ bank facilities
	Current and historic factsheets, current share prices and published reports are available on our website at www.hansatrust.com	
	FUND CODES	ORDINARY SHARES 'A' NON VOTING ORDINARY SHARES
	SEDOL:	0787972 0787983
	ISIN:	GB0007879728 GB0007879835
	RIC Code:	HAN.L (Ordinary) HANA.L ('A' Ordinary)
	Bloomberg Code:	HAN LN (Ordinary) HANA LN ('A' Ordinary)

IMPORTANT INFORMATION With effect from 1 June 2008 Net Asset Values and returns have been restated on a cum income basis in accordance with the practice of the Association of Investment Companies of which Hansa Trust PLC is a member. Total Returns on Net Asset Value and Shares have been sourced from unaudited internal management information. Other than Standardised Performance Information prices quoted are mid price and performance returns are mid to mid.

Risk Warning: The information provided here has been issued by Hansa Capital Partners LLP, which is authorised and regulated by the Financial Conduct Authority. Share and performance information has been compiled by Hansa Capital partners LLP. Past performance is not necessarily a guide to future performance as market and exchange rate movements may cause the value of shares and income from them to fall as well as rise, and an investor may not get back the amount invested. Investment Trust share prices may not fully reflect underlying net asset values. The spread on Investment Trusts typically averages 1-2% each way on the mid-market price (the price half way between the bid and offer prices). However, investors wishing to invest in Hansa Trust 'A' shares should note that the market for these shares is at times quite illiquid which leads to a large spread between the buying and selling prices, the bid to offer spread. For example, for the 'A' shares, as at 31 January 2017 the bid to offer spread was 1.8%*.

*Source: Bloomberg