



As at 31 January 2015

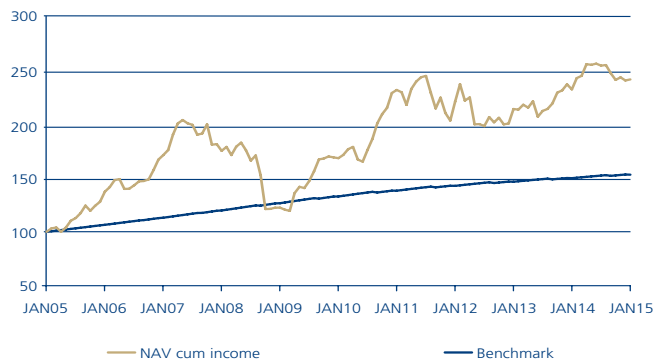
Company Fact Sheet

As at 31 January 2015

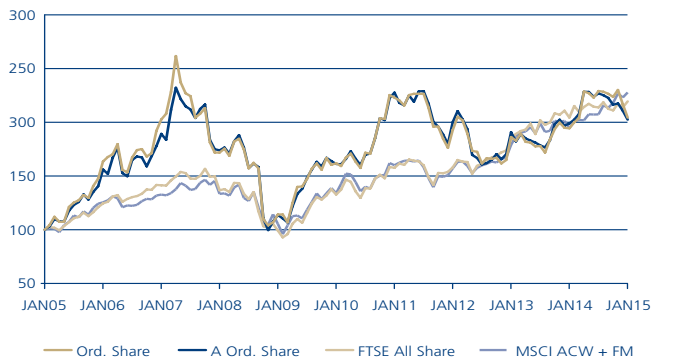
HEADLINE DATA		Share Price (p)	NAV (p) (#)	(Discount)/ Premium (%)	Gross Yield (%)
Ordinary		863.5	1,162.8	-25.7	2.2
'A' Ordinary		837.5	1,162.8	-28.0	2.3
Share Price Performance on £100 (£):		1 Year	3 Years	5 Years	10 Years
Ordinary		103.0	99.8	114.8	171.0
'A' Ordinary		99.7	95.2	114.0	168.5
TOP TEN HOLDINGS (%)		SECTOR ANALYSIS (%)		ANALYSIS OF ASSETS (£M)	
Ocean Wilsons Holdings *	32.7	Strategic - Wilson Sons	21.6	Total Investment	263.2
Findlay Park American Fund	4.3	UK Equity	27.6	Net current assets/(liabs)	13.9
NCC Group	4.2	Eclectic & Diversifying Assets	20.0	Total assets	277.1
GAM Star Technology	3.5	Core Regional Funds	25.2	Short-term borrowing	0.0
DV4	3.4	Cash	5.7	YTD revenue / (loss)	1.9
UBM	3.1	Financing	0.0	Net assets	279.1
Adelphi European Select Equity Fund	2.9	of which Unquoted	14.0	Gearing	0%
Hansteen Holdings	2.9	Outstanding DV4 commitment	-1.0		
Vulcan Value Equity Fund	2.9	No. of Holdings	42		
Select Equity Offshore	2.8				
Total	62.6				

*split is based on the market value of Ocean Wilsons Holdings' 58.25% holding in Wilson Sons and the last publicly available value of Ocean Wilsons (Investments) portfolio

10 YEAR SHAREHOLDERS TOTAL RETURN RECORD NET ASSET VALUE TOTAL RETURN (%)



SHARE PRICE TOTAL RETURN (%)



Sources: Hansa Trust internal, unaudited, data; Morningstar; FTSE

FINANCIAL

PERFORMANCE STATISTICS (%)	Last Month	Financial YTD	1 Yr	3 Yrs	5 Yrs	10 Yrs
Net Asset Value (#)	0.4	-2.9	2.4	4.5	33.0	107.4
Total Return on Net Asset Value(#)	0.4	-1.4	4.0	9.4	43.4	141.5
Benchmark	0.3	2.7	3.2	10.4	20.3	53.1
Share Price – Ordinary	-5.7	-1.8	3.0	-0.2	14.8	71.0
Total Return on Ordinary Shs (#)	-5.7	0.2	5.1	5.9	26.2	104.3
Share Price – 'A' Ordinary	-4.0	-4.6	-0.3	-4.8	14.0	68.5
Total Return on 'A' Ordinary Shs (#)	-4.0	-2.6	1.8	1.1	25.6	102.5
FTSE All-Share Index	2.5	1.9	3.6	23.5	36.1	48.4
Total Return FTSE All-Share Index (#)	2.6	4.5	7.1	37.2	61.5	110.3
MSCI All Country World & Frontier Markets Index	2.1	12.6	17.0	44.9	70.0	127.8

Sources: Hansa Trust internal, unaudited, data; Morningstar; FTSE

FCA – STANDARDISED PERFORMANCE INFORMATION	2009Q4 to 2010Q4	2010Q4 to 2011Q4	2011Q4 to 2012Q4	2012Q4 to 2013Q4	2013Q4 to 2014Q4
Total Return %age - Ord	36.3	-22.1	-6.8	15.0	9.6
Total Return %age - A Ord	32.0	-19.6	-7.2	13.5	5.1

Sources: Hansa Trust internal, unaudited, data; Morningstar; FTSE



LAUNCH DATE	1912 (name changed to Hansa Trust in October 2001)	
INVESTOR SECTOR	Global	
CAPITAL STRUCTURE	8,000,000 Ordinary shares of 5p and 16,000,000 'A' non voting Ordinary shares of 5p. The Ordinary shareholders are entitled to one vote per Ordinary share held. The 'A' non-voting Ordinary shares do not entitle the holders to vote or receive notice of meetings, but in all other respects they have the same rights as the Company's Ordinary shares.	
YEAR END	31st March	
DIVIDEND	Interim(s) – First Interim: 8.0 pence per share paid with ex date 22 October & payment date 28 November and Second Interim: ex date April & payment date May Final (if required) – ex date June and payment date August	
DIRECTORS	R.A. Hammond-Chambers, Chairman. W.H. Salomon, J. Davie, Lord Oxford, Prof. G.E. Wood	
OWNERSHIP	Board of Directors and Related Holdings parties own or are interested in 52.43% of the Ordinary shares and 0.87% of the 'A' non voting Ordinary Shares	
PORTFOLIO MANAGER	Hansa Capital Partners LLP authorised and regulated by the Financial Conduct Authority (FCA)	
ALTERNATIVE INVESTMENT FUND MANAGER	Phoenix Fund Services (UK) Limited authorised and regulated by the FCA	
MANAGEMENT FEE	1% p.a. of NAV (excluding the holding in Ocean Wilsons) payable monthly	
BENCHMARK	3 year rolling average composite of 5 year Govt.Bond Yield (with interest being re-invested semi-annually) + 2% from 1 April 2003	
INVESTMENT GOALS & POLICY	To achieve growth of shareholder value, Hansa Trust PLC invests in a portfolio of special situations where individual holdings or specific sectors may constitute a significant proportion of the portfolio or that of the equity of the companies concerned. This investment approach may produce returns which are not replicated by movements in any market indices. Performance is measured against an absolute benchmark. Investments are intended to add value over the medium to longer term through a non-market correlated, conviction based investment style.	
FCA INVESTMENT RESTRICTION	It is the stated policy of the Board not to limit investments in Investment Companies to less than 15% of gross assets as detailed in the FCA Listing Rules Chapter 21.20 (i) Listed Investment Company holdings where the investee company has a policy that does not limit them to investing less than 15% of gross assets in other listed investment Companies (%): NONE	
INVESTOR INFORMATION	The Company currently manages its affairs, so as to be a qualifying investment trust for NISA purposes for both the Ordinary and 'A' non voting Ordinary shares. It is the present intention that the Company will conduct its affairs so as to continue to qualify for NISA products. In addition, the Company currently conducts its affairs so that the shares issued by Hansa Trust PLC can be recommended by Independent Financial Advisers to ordinary retail investors, in accordance with the Financial Conduct Authority's (FCA's) rules in relation to non-mainstream investment products, and intends to continue to do so for the foreseeable future. The shares are excluded from the FCA's restrictions which apply to non-mainstream investment products, because they are shares in an investment trust. FATCA – Hansa Trust is registered as a Reporting Financial Institution with the US IRS for FATCA purposes	
CONTACT DETAILS	INVESTMENT ROUTES	Hansa Trust PLC does not provide access for investment into the Company
For further information from Portfolio Manager & Corporate Secretary Hansa Capital Partners LLP 50 Curzon Street London W1J 7UW Authorised and Regulated by the Financial Conduct Authority Phone: 020 7647 5750 Fax: 020 7647 5770 E-mail: hansatrustenquiry@hansacap.com Website: www.hansagr.com	AVAILABLE WITHIN WRAPPER PRODUCTS	NISA & SAVINGS SCHEMES (through third party Plan Managers)
	AVAILABLE OUTSIDE WRAPPER	Direct Dealing through investors own stockbroker/ bank facilities
		Current and historic factsheets, current share prices and published reports are available on our website at www.hansatrust.com
	FUND CODES	
	Sedol No:	O 0787972 AO 0787983
	ISIN No:	O GB0007879728 AO GB0007879835
	RIC Code:	HAN.L (Ordinary) HANA.L ('A' Ordinary)
	Bloomberg Code:	HAN LN (Ordinary) HANA LN ('A' Ordinary)

IMPORTANT INFORMATION With effect from 1 June 2008 Net Asset Values and returns have been restated on a cum income basis in accordance with the practice of the Association of Investment Companies of which Hansa Trust PLC is a member. Total Returns on Net Asset Value and Shares have been sourced from unaudited internal management information and from the Close WINS Investment Trusts database, and assumes all dividends are re-invested. Other than Standardised Performance Information prices quoted are mid price and performance returns are mid to mid.

Risk Warning: The information provided here has been issued by Hansa Capital Partners LLP, which is authorised and regulated by the Financial Conduct Authority. Share and performance information has been compiled by Hansa Capital partners LLP. Past performance is not necessarily a guide to future performance as market and exchange rate movements may cause the value of shares and income from them to fall as well as rise, and an investor may not get back the amount invested. Investment Trust share prices may not fully reflect underlying net asset values. The spread on Investment Trusts typically averages 1-2% each way on the mid-market price (the price half way between the bid and offer prices). However, investors wishing to invest in Hansa Trust 'A' shares should note that the market for these shares is at times quite illiquid which leads to a large spread between the buying and selling prices, the bid to offer spread. For example, for the 'A' shares, as at 31 January 2015 the bid to offer spread was 1.81%*.

*Source: Bloomberg